

**Role:** Shop Manager

**Responsible for:** Shop Assistant

**Location:** Hyundai Power Products – Factory Outlet Store, Pembroke Dock, SA72 4RW

**Salary:** £20,000 - £25,000 per annum

**Hours:** 46.5 per week, Monday to Friday 8am to 5pm and Saturday 8am – 12pm

We have a fantastic opportunity to recruit a passionate and accomplished Shop Manager with specific experience within a fast-paced retail environment. As Shop Manager, you will be able to demonstrate strong drive and vision, a retail commercial instinct, a business transformation mindset and a passion for high performance in everything that you do.

## Who are we?

Genpower Ltd is the exclusive distributor of Hyundai Power Products for the UK and Irish marketplaces, alongside our own branded machinery ranges available to fulfil worldwide.

Established in 2006, we have grown exceptionally and are a leading supplier of quality power products such as garden machinery, generators, water pumps, light construction equipment, pressure washers and much more across our product range available to an approved dealer (reseller) network and direct-to-consumer ecommerce channels.

We also sell quality graded products at unbeatable prices via our Hyundai Power Products Factory Outlet. As Shop Manager, you will be responsible for the day-to-day running of the store which offers factory seconds, unwanted or unused customer returns and used machines at much reduced pricing.

We are looking for excellent communication skills, a great track record and the ability to deliver excellence in store standards and the customer experience. Setting the standard and driving improvement are crucial to exploit every commercial opportunity.

## Key responsibilities:

- Delivering an inspirational, improved, and consistent visual customer journey instore which inspires our customers to shop and buy more often.
- Driving sales through understanding and analysing your business drivers.
- Engaging all customers within the shop by utilising Hyundai selling strategies and techniques.
- Taking full responsibility for the performance and day-to-day operations of your store.
- Collaborating with Sales Manager and wider business to share innovative ideas and best practice to improve footfall, sales and reduce controllable costs.
- Ensuring your shop is well looked after and keeping the shop floor clean, tidy and well-merchandised.
- Ensuring all back of house areas are clean, safe and stock is in order.
- Strong daily social media content through Facebook Marketplace, Instagram and Twitter to drive local footfall to the shop.
- Driving sales through utilising a local trade customer book and developing a personal customer database.
- Working in line with company-wide procedures and policies.
- Tracking performance data for own area (e.g., best sellers, space allocation, etc.) and making the necessary adjustments to drive productivity and efficiency.

- Develop events/incentives that will continue to grow our customer base.
- Stock counts.
- Supporting our internal aftersales teams with the supply of graded stock to support customer enquiries/resolutions.
- Making decisions in the customer's best interest that also support the company's philosophy.

### **About you:**

- An experienced retail manager with enthusiasm, drive, and determination.
- A natural leader with experience in developing great talent.
- Knowledge of stock management systems, auditing, and cash management.
- Working knowledge of retail KPIs and makes commercial decisions within areas of responsibility.
- Intermediate numeracy and literacy and advanced verbal communication skills.
- Passionate about retail.
- A real people person.

### **What is in it for you?**

For the right candidate, this role can be extremely rewarding and there is great potential to grow within the company. On top of the competitive basic and great location, following completion of probation we offer Perkbox, Private Healthcare and an increasing holiday allowance with service.

**To apply please send CV and Cover Letter outlining your suitability to [careers@genpower.co.uk](mailto:careers@genpower.co.uk)**